



Date 06/12/2016

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Dear Nexgen Team ! Good Day

This is in reference to the ongoing discussions & negotiations with respect to Oil Trade & our association. As informed & you are aware that we (you & us) have a strategic advantage of working together in RAK/UAE in Oil trade & infrastructure development projects.

It is our pleasure to be associated with the upcoming opportunities, as was briefed earlier by our team. that keeping in view the potential of oil trade , we need to make a team & work as partners to grow together (not as sellers & buyers) .

We are fully convinced with your capabilities for the marketing, selling & financial arrangements -which shall be taken care of by Nexgen. The Supply /Quota allocations/ procurement shall be our responsibility. The purpose of your trip shall trailer -cut all other aspect in successful closing of our association and a clear road map is proposed below to be agreed well before your arrival to save the time & to make a quick start to arrest any further delays in operations:

1- The Royal petroleum Trading LLC , License is a multi-activities license , like Export , Import ,Stock , storage , of OIL PRODUCTS /Petroleum products (not limited to Diesel only) including Bunkering & proposed fuel distribution in UAE as well. Hence it is a BIG license in terms of functions & value. We have sign an MOA with you (Nexgen) to be partner/shareholders in this .i.e. you can induct the people from your side (one or more -as you wish).

Once you agree this will take one or two days max to induct additional partners as Director (s). You need to submit documents like Passport, Photos & Degree etc. The cost of inclusion is to be paid by you, which is receipted & paid to Ministry. The share percentage in License can be discussed & finalized.... Please suggest.

2- Once this is done, The Quota held by HH Sheikh Rashid Qasmi shall be transferred / allocated to the Royal petroleum. Which is at the moment 75000Mt ... Extendable to our requirement over a period of 2 to 3 months i.e. up to 200,000MT per month? For a period of Twelve months extendable for period of five years.

3- The Quota allocation /Transfer to Royal Petroleum will take max 10 working days , to commence delivery .Thereafter you are the owner & ready for lifting the quantities to sale to your clients /end users .

Now the operations:

After completing the above, following shall be the procedure: We expect you to provide names of people for completing registration formalities:

A- The Royal Petroleum Bank account shall be signed & operated jointly (One signatory from each side) to have a better control of Finance Management.

B- We confirm the give entire quota to Royal petroleum. Quota allocation & supply shall be our responsibility and Bills of ENOC or ADNOC direct to Royal petroleum & Royal Petroleum to clear the Invoices of Refineries.

C- Marketing, negotiations, Sale & Finance shall be the responsibility of Nexgen Group .Selling price Nexgen will fix up with buyers/ end users.

D- General Manager (Managing Director) shall be from Nexgen side.

E- GM to decide on Expenses, salaries, utilities & cost of operations, day to day affairs shall be the responsibility of Gen Mgr.

F- You need to have the financial arrangements for the entire monthly or daily expenses plus for lifting the cargo from Refinery.

Thereafter, NET Profit (after deduction of Expenses) can be shared as 55:45 percent bases or you may suggest please. I.e. 55% goes to Nexgen & 45% to our side.

We hope that the proposal merits your consideration & we are sure that this model shall be more successful & strong for all of us as compared to any other way of doing business in long run.

Kindly confirm your views along with your observations, so that we can issue the invitation for your team to be in RAK as soon as possible.

We look forward to your visit, should you have any further requirements please contact me directly on my mobile +971 55 530 5410/55 302 6316

Kind Regards

Royal Petroleum Trading LLC.,

Ashraf K Abdulla / Rashid Ahmed

